



Profile of Guyana-China Timber Industry
Economic & Trading Cooperation Park

Chinese Enterprises to Guyana



Chu Wenze

Board Chairman of Heilongjiang Baishanlin Timber Industry Co., Ltd.

Profile



跨越国界 共赢未来

Across the International Boundaries, for the
Joint Victories of Future



11 Overseas Companies under China Forest Industry Group (Hong Kong):

1. Guyana Baishanlin International Forest Industry Development Co., Ltd.
founded in 2005
2. Haimorakabra Logging Company Inc.
3. Demarara Timbers Limited
4. Karlam South American Timber (Guyana) Inc.
5. Wood Associated Industries Ltd.
6. Kwebanna Wood Products Inc.
7. Sherwood Forests Inc.
8. Baishanlin Mining Development Co., Ltd. in 2012
9. Baishanlin Real Estate Development Co., Ltd. in 2012
10. Baishanlin International Shipmaking Co., Ltd. in 2012
11. Baishanlin Guyana Chinese Products Mall in 2012



Profile of China Forest Industry Group (Hong Kong)

- Founded Beijing Baishanlin Wood Flooring Co., Ltd. in 2005
- Founded Heilongjiang Baishanlin Timber Industry Co., Ltd. in 2008
- Founded Heilongjiang Mingmuyuan Classical Furniture Co., Ltd. in 2010
- Founded Taicang Timber Processing Base in 2011
- Reorganized with the Great Khingan Forest Industry Group in 2011

Domestic Companies

An aerial photograph of a dense, lush green forest covering a hillside. The trees are in various shades of green, from bright lime to deep forest green, creating a textured, undulating surface. The word "Resources" is overlaid in the center in a bold, black, serif font.

Resources

Layout of Virgin Forest Resource Guyana Baishanlin Forest Industry Development Co., Ltd.

FOREST RESOURCES INFORMATION UNIT (PRIUS)
FOREST RESOURCES ALLOCATION MAP
OF
GUYANA

奎巴拿公司

kwebanna
87,356公顷

外口公司
Wood Associated
Industries

Waico
26,074公顷

可可尼公司A
Haimorakabra A

Haimorakabra-A
16,271公顷

DTL公司

DTL
522,297公顷

可可尼公司B
Haimorakabra B

Haimorakabra-B
35,859公顷

蛇木公司
Sherwood Forests

Shewood
167,066公顷

BaiShanLin
104,768公顷

柏杉林公司

Total forest area: 960,000 ha
Total harvestable log volume: 120 million m3

圭亚那地图

Forest/Category	DIVERSITY				Total
	Species	Shrub	Herbaceous	Epiphyte	
Forest Area (km ²)	1,200	1,200	1,200	1,200	4,800
Number of Species	1,200	1,200	1,200	1,200	4,800
Number of Shrub	1,200	1,200	1,200	1,200	4,800
Number of Herbaceous	1,200	1,200	1,200	1,200	4,800
Number of Epiphyte	1,200	1,200	1,200	1,200	4,800
Total	1,200	1,200	1,200	1,200	4,800

- Forest Area
- Unallocated State Forest
- Demarcated Communities
- GGC Forest Reserves
- Washed EPBPs
- Reservoirs from Fire-Destroyed Reservoirs
- Wild State Forests
- Forest Beliefs
- Statistical Office
- Waters and Creeks
- Leads
- Primary Roads
- Secondary Roads
- Tracks and Trails



Resources in Guyana:

- **960,000 ha forest harvest concession**
- **20 km river gold mining concession**
- **5 km² construction area for Guyana-China Timber Industry**

Economic & Trading Cooperation Park

- **400-acre land for real estate development**

The Park

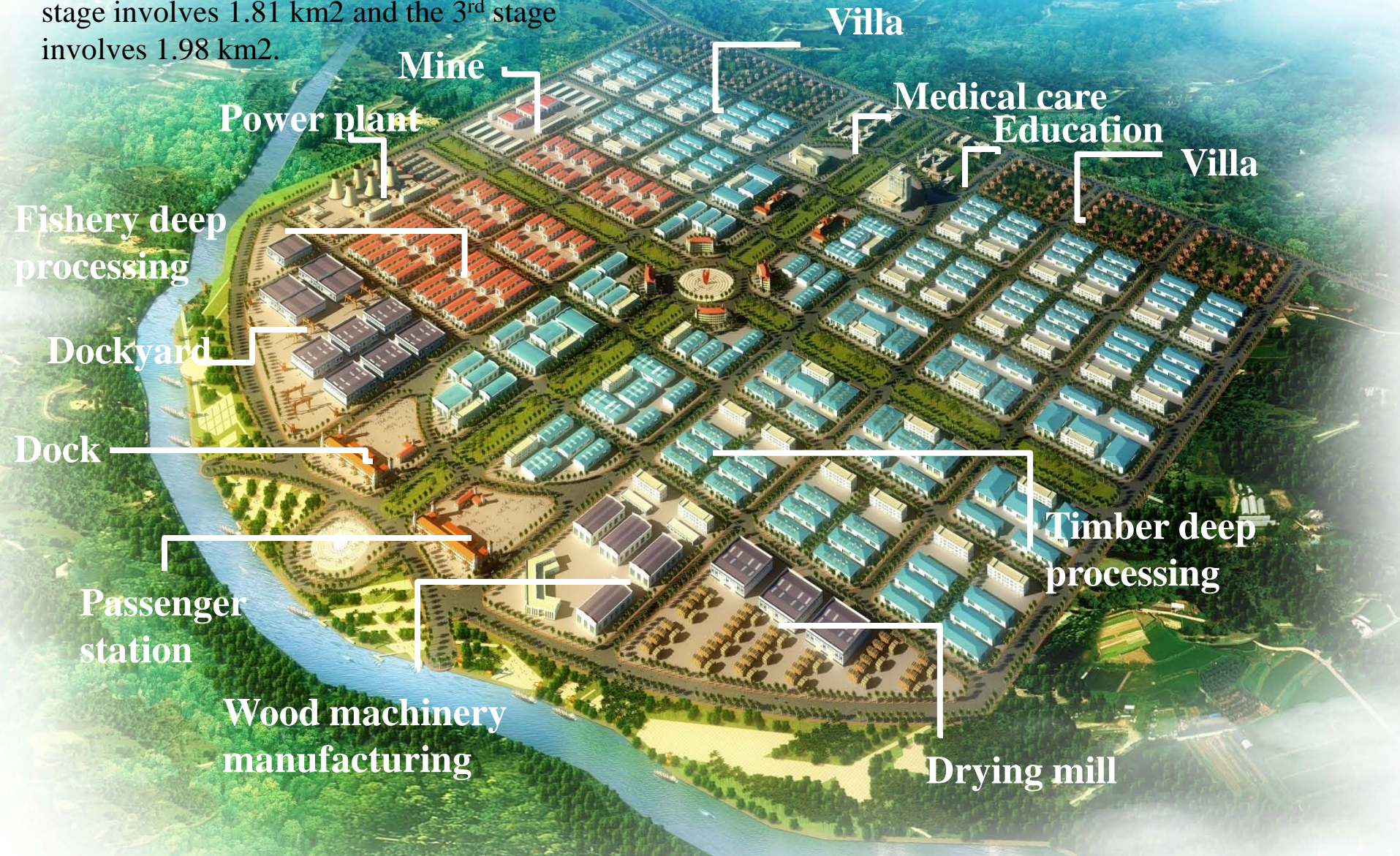


跨越国界 共赢未来

Across the International Boundaries, for the
Joint Victories of Future

Guyana-China Timber Industry Economic & Trading Cooperation Park

Total planned area 5 km² for 3 construction stages: The 1st stage involves 1.21 km², the 2nd stage involves 1.81 km² and the 3rd stage involves 1.98 km².



400-acre Land in Guyana for Baishanlin Real Estate Development Project



Bird Eye View of Guyana Baishanlin International Mall





Investment Proposal of Guyana-China Timber Industry Economic & Trading Cooperation Park

The Park is based on timber industry and planned to contain 50 enterprises.

Industrial Type in the Park

Industry \ Stage	Timber industry	Shipmaking Plant	Wood Machine Processing and Manufacturing	Food and Sea Product Processing	Mining	School	Hospital	Total
I	10	1	1	1		1	1	15
II	10			1	1	1		13
III	20			2				22
Total	40	1	1	4	1	2	1	50

The Park is based on timber industry

Furniture

Flooring

Timber Drying Center

Wooden Villa

Wood-frame House Production

Root Carving

Chinese Project Promotion Team of Guyana-China
Timber Industry Economic & Trading Cooperation
Park



大兴安岭地委书记
肖建春



黑龙江省林业厅
厅长 蔡炳华



黑龙江省商务厅厅长
孟祥君



黑龙江省副省长
孙尧



黑龙江省商务厅外资处
处长 姜保国



驻圭使馆经商参赞
欧阳俊



驻圭大使馆大使
于文哲



大兴安岭地区行署专员
大兴安岭林业集团经理
单增庆



中国木材与木制品
流通协会会长 刘能文



黑龙江省人民政府
办公厅 处长 刘加林



黑龙江省原商务厅
厅长 叶晓峰



著名经济学家
省科顾委主任
陈永昌

中方推进协调组

Guyanese Project Promotion Team of Guyana-
China Timber Industry Economic & Trading
Cooperation Park



圭亚那总统
萧纳德·拉莫塔



圭亚那总理
塞缪尔·海因斯



圭前任总统
巴拉特·贾格迪奥



圭亚那资源部部长
罗伯特·佩尔绍得



圭亚那投资部部长
戴斯蒙德·默罕默德



圭亚那森林局局长
辛格



圭亚那住建部部长
伊尔凡·阿里



圭亚那驻华大使
戴维·达比丁

圭方推进协调组

An Investment Service Center for Guyana-China Timber Industry Economic & Trading Cooperation Park is to be established to:

- 1. Provide consultation on Guyanese policy and legal
- 2. Provide registration service for Guyanese enterprise
- 3. Provide customs and tax declaration for Guyanese enterprise
- 4. Set up a Guyana Investment Visa Service Center to provide Chinese investors with visa service to Guyana
- 5. Provide business services, such as exhibition negotiation in Guyana
- 6. Provide storage and transportation service in Guyana
- 7. Facilitate the coordination with Guyanese Government and relevant departments
- 8. Provide investors with security and guardian service

A joint guarantee company is to be established by enterprises in the Park:

It is planned to establish a joint guarantee company in the park as a consortium of all enterprises, providing loan or performance guarantee for investor enterprises in a collective manner, such as the assurance of financing loan, in order to support and promote the development of enterprises. Through collective guarantee, the company may prevent and decentralize risk, which is not only beneficial for enterprises in the park to obtain secured loan for their program, but also well-accepted by banks. Therefore, a joint guarantee company is to be established to provide quality service for Guyanese project on bank financing and loan.



Timber Harvest Cost and Profit in Guyana

Guyanese policy allows to harvest 20 m³/ha, and the FOB harvest cost per m³ is USD 120, average FOB price is USD 250, profit per m³ is USD 130 and minimum profit is no less than USD 100. On the basis of 20 m³ harvest according to relevant law, the harvest profit per ha is USD 2,000, the world market forest tenure price is no less than USD 500-1,000 per ha and the enterprises in the park are entitled to forest tenure purchase price of USD 200 per ha. On the basis of 20 m³ timber output per ha and forest tenure profit per ha of USD 1,800, the 2nd harvest is allowed in 25 years and a permanent forest management right can be obtained.

- **Guyana-China Economic & Trading Cooperation Park is a state-level park program in Guyana**
- **The project is supported with national subsidy for loan interest and the enterprises in the park are entitled with subsidy for carrying back resource.**
- **Guyana-China Timber Industry Economic & Trading Cooperation Park is a state-level park program in Guyana. Baishanlin provides preferential forest tenure, land price for plant construction, and the enterprises may also co-establish joint stock company with Baishanlin.**



Investment

Mr. Chu Wenzhe and President Donald Ramotar



Guyanese Premier Interviewed Mr. Chu Wenzhe



Mr. Xiao Jianchun--the Secretary General of the Great Khingan Prefectural Party Committee, the Commissioner of the Great Khingan Prefectural Administration Office, Mr. Shan Zengqing--the General Manager of the Great Khingan Forest Industry Group, Mr. Bao Guorong—the Vice Commissioner of the Great Khingan Prefectural Administration Office and Mr. Chu Wenze—the Board Chairman of Baishanlin are discussing the investment program in Guyana with the National Development Bank in the Headquarter of Baishanlin in Beijing



China National Development Bank Provides Great Support for Baishanlin's Investment Program in Guyana as Its First Case of the Kind 案例(1)

四、开发银行支持林业企业融资模式

- 圭亚那森林开发项目：构建“民企与国企合作融资”
- 项目建设内容：在圭亚那建设原木采伐工程、锯材加工、创切单板加工车间及相应配套工程，年销售原木20万立方米，锯材3.5万立方米，创切单板3万立方米。
双赢“走出去”经典融资模式
- 项目投资结构：总投资1.3亿美元，融资需求6690万美元，资本金1890万美元。

人：百杉林国际林业有限公司，2006年在圭亚那
投资1.3亿美元。





Geographical Advantage of Guyana

Geographical advantage

Guyana, adjacent to South America and Caribbean area, is the only English-speaking country with easier market access, which has signed bi-lateral and multi-lateral trading agreements with US, Canada, EU, Venezuela, Columbia and Caribbean countries.

Guyana is neighboring Brazil and Venezuela, the two biggest economies in South America. With its advantageous geographical location, Guyana is an easy access to the 277 million consumers, the over 130 billion USD export market and over 2,000 billion USD buying power in total.



Map of Guyana



Policy Advantage in Guyana

China and Guyana have established a series of economic and trading cooperation mechanisms and signed a large number of cooperation agreements. Currently, the 3 bi-lateral agreements in execution are:

Sino-Guyana Visa Exemption Agreement signed on July 20th 1998

Sino-Guyana Governmental Trade Agreement signed in Georgetown on September 17th 2001

Sino-Guyana Agreement on Encouraging, Promoting and Protecting Investment signed in Beijing on March 27th 2003

The Guyana Parliament passed and published the first **Investment Decree** on December 15th 2004

Enterprises' imports of machinery, equipment, raw material, transportation means and office supplies for production use are exempted from import duty and excise tax;

New enterprise is exempted from corporate income tax in certain years;

Enterprises' product export is exempted from customs duty;

Investor enterprises' fixed assets, including machinery, equipment and workshop, are subject to accelerated appreciation;

Enterprises can open foreign exchange account in banks and can exchange their profits and dividends into foreign currency and transfer them out;

Timber processing is the priority and encouraged industry in Guyana;

Guyana allows arrival visa to US and some South American and European countries.



Thank You!

